

# FOCUS Investment Banking Represents CyberSheath in its Investment from Lightview Capital

**FOCUS**  
Investment Banking

*This announcement appears  
as a matter of record only.*



received an investment from



The undersigned initiated this transaction, assisted in the negotiations, and acted as exclusive financial advisor to CyberSheath Services.



**Washington, DC, (December 21, 2021)** – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced today that [CyberSheath](#), the largest Cybersecurity Maturity Model Certification (CMMC) managed service vendor for Department of Defense (DoD) contractors, has received an investment from [Lightview Capital](#) to expand its ability to secure the Defense Industrial Base (DIB). FOCUS advised CyberSheath in this transaction.

The investment will allow CyberSheath to add services that are critical to the federal contracting supply chain and explore acquisition opportunities that scale the company faster to serve a greater portion of the struggling market. CyberSheath research found that more than two-thirds of companies in the DIB lacked appropriate access controls to secure controlled unclassified information.

“Lightview’s investment is validation of the federal government’s commitment to enforcing mandatory cybersecurity minimums for defense contractors. As we’ve seen growing nation-state threats from countries like Russia, China, and Iran, the days of trust without verification are long gone,” said Eric Noonan, CEO of CyberSheath. “Contractors are struggling to find solutions as these threats become more prevalent and this investment will help ensure that national security is at the

forefront of their operations.”

CyberSheath was named to MSSP Alert’s top 250 MSSPs list for 2021, and has helped contractors internationally—from small, 50-employee operations to large enterprises—navigate the complexities of IT, cybersecurity, and governance. Through the Lightview investment, CyberSheath looks to expand its customer base to canvas more of the DIB and reach new areas of a growing federal government supply chain.

“CyberSheath’s managed services and technology platform addresses a critical challenge faced by government contractors to ensure national security and meet government cybersecurity and compliance standards,” said Rich Erickson, Co-Founder and Managing Partner of Lightview Capital. “We are thrilled to be partnering with CyberSheath and supporting its next phase of growth in the fast growing \$420 billion defense market.”

## About CyberSheath Services International, LLC

Established in 2008, [CyberSheath](#) is one of the most experienced and trusted IT security services partners for the U.S. defense industrial base. From CMMC compliance to strategic security planning to managed security services, CyberSheath offers a comprehensive suite of offerings tailored to clients’ information security and regulatory compliance needs.

## About Lightview Capital

[Lightview Capital](#) is a lower middle market private equity firm collaboratively building market leading platforms through organic growth and strategic M&A across three core sectors: Business Services, Software, and Tech-Enabled Services. Lightview is an active partner focused on building value and market leadership that results in outstanding outcomes for its management teams and shareholders.

## About FOCUS Investment Banking (“FOCUS”)

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients.

FOCUS’ Managed Service Provider (MSP) Team is one of the most active and successful in North America. In 2020 alone, FOCUS closed MSP transactions with 22 parties including serving as advisor to five of the 10 MSP private equity platforms that were created in America as announced by Channel E2E. FOCUS’s MSP Team executes on a customized strategy tailored to meet each client’s objectives. We bring deep industry expertise and years of transaction experience to every engagement.

Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com/msp](http://www.focusbankers.com/msp).

\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.



**Abe Garver**

Managing Director and  
MSP Team Leader  
[abe.garver@focusbankers.com](mailto:abe.garver@focusbankers.com)  
Phone: 646-620-6317



**April Taylor**

Managing Director  
[april.taylor@focusbankers.com](mailto:april.taylor@focusbankers.com)  
Phone: 703-964-6670



**Eric Oganessoff**

Managing Director  
[eric.oganesoff@focusbankers.com](mailto:eric.oganesoff@focusbankers.com)  
Phone: 202-470-1969