

# FOCUS Investment Banking Represents VfD Technologies, Inc. in its Sale to ARCH Global Precision

*This announcement appears as a matter of record only.*



Precision Machining Subsidiaries of



Technologies  
have been acquired by



The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to VfD Technologies.



**Washington, DC, (September 13, 2021)** – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture and corporate finance services, announced today that three precision machining subsidiaries of [VfD Technologies, Inc.](#) (“VfD”), a technology intensive manufacturer, have been acquired by [ARCH Global Precision](#) (“ARCH”), a company that manufactures high-quality cutting tools and medical instruments. FOCUS initiated this transaction and advised VfD throughout the process.

FOCUS previously assisted VfD in its acquisition of Isimac Manufacturing Company, Inc. After working with FOCUS to evaluate various strategic and financial options, VfD determined that the best strategic fit for its precision machining subsidiaries—Wilsey Tool Company, Inc., Isimac Manufacturing Company, Inc. and Choice Precision, Inc.—was a combination with ARCH Medical Solutions Company (“AMS”). Each of the VfD subsidiaries specializes in precision contract manufacturing for the medical device industry, with added expertise in machining robotic end-effectors for specialty robotics and factory automation applications. The new acquisitions enhance AMS’s strong existing base of operations as an industry-leading supplier known for growth and scale in the medical products market.

Beth Rothwell, Chief Commercial Officer at VfD and continuing President of ARCH Medical Solutions – Lehigh Valley, said, “We’ve worked closely with FOCUS since 2018 when we engaged their Advanced

Manufacturing Team to assist us in taking VfD to its next level of growth through its highly research and process-driven buy-side process. FOCUS exhibited a deep understanding of the precision machining industry as they introduced us to numerous candidates of interest before locating Isimac, the perfect fit for our targeted medical device focus.”

“FOCUS played a major role in supporting VfD’s value creation efforts,” added Patrick Thornton, Chief Financial Officer at VfD and continuing VP of Finance for ARCH Medical Solutions – Lehigh Valley. “Their team approach to the buy-side assignment was critical to our ability to locate numerous qualified prospects, while John Slater’s long experience as a dealmaker was evident at critical times throughout both the buy-side process and the sale to ARCH.”

“Our experience as VfD’s advisor, providing buy-side, capital raising and sell-side M&A services to help VfD’s management create tremendous value for its shareholders and now for ARCH, demonstrates the importance of having great colleagues,” said John Slater, FOCUS Managing Director and Advanced Manufacturing Team Leader. “Without Fred Rock’s persistence in reaching out to literally hundreds of prospects identified and curated by Alexandra Slater, there’d have been no Isimac deal. And Fred’s introduction of Tecum Capital and Bob Beard’s assistance in negotiating the mezzanine financing from Tecum were critical to the deal’s funding. Finally, the efforts of Kate Elliott and Jorge Maceyras were critical to our telling of the VfD value story and in supporting VfD throughout the ARCH due diligence.”

## About VfD Technologies (“VfD”)

[VfD Technologies, Inc.](#) (“VfD”) is a technology intensive manufacturer, headquartered in Bethlehem, Pennsylvania, that enables the world’s leading companies to bring their products and services to market. Grounded in engineering, design, and state-of-the-art process technology, the company excels in high-complexity, high-tolerance machining for medical device, automation and robotics.

## About ARCH Global Precision (“ARCH”)

[ARCH Global Precision](#) (“ARCH”), a Jordan Company platform based in metro Detroit, manufactures high-quality cutting tools and medical instruments and implants for a range of critical applications. ARCH has dozens of facilities strategically located across the country serving the medical, surgical robotics and progressive industrial markets. The teams at ARCH are metalworking professionals with industry-leading tight-tolerance manufacturing expertise. ARCH provides innovative and practical solutions to the complex manufacturing challenges of its customers.

## About FOCUS Investment Banking (“FOCUS”)

With more than three decades of experience, [FOCUS Investment Banking](#) (“FOCUS”) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.



**John Slater**  
Managing Director  
Advanced Manufacturing Team Leader  
[John.Slater@focusbankers.com](mailto:John.Slater@focusbankers.com)  
Direct: 202-643-2569



**Jorge Maceyras**  
Managing Director  
Precision Metalworking and Automation  
[Jorge.Maceyras@focusbankers.com](mailto:Jorge.Maceyras@focusbankers.com)  
Direct: 202-643-2569