

# FOCUS Investment Banking Represents **Network Support Co.** in its Acquisition by **Logically**

**FOCUS**  
Investment Banking

*This announcement appears  
as a matter of record only.*



has been acquired by



a portfolio company of



*Riverside*

The undersigned initiated this transaction,  
assisted in the negotiations, and acted as  
financial advisor to The Network Support  
Company, LLC.

**FOCUS**  
Investment Banking

Washington, DC, (February 3, 2021) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture and corporate finance services, announced today that [Network Support Co.](#) (NSC), a nationally recognized provider of managed IT services based in Danbury, Connecticut, has been acquired by [Logically](#), a Portland, Maine-based leading provider of managed IT services to small and midsize organizations. FOCUS was the catalyst for the transaction and served as exclusive financial advisor to NSC.

NSC, founded in 1996, provides customer-centric managed IT services to over 350 clients in 36 states and has been recognized as a Top 50 managed service provider (MSP) by Channel Futures. NSC serves local, national and international businesses across more than 35 industries.

“Joining Logically is an exciting opportunity for our team at NSC,” said Jim Kennedy, founder and chief executive officer of NSC. “We are looking forward to continuing our legacy of supporting our customers with best-in-class technology services and high-touch customer support.”

“For nearly 25 years, NSC has been building an amazing business, with an incredible corporate culture that matches our own,” said Mike Cowles, Logically’s CEO. “This partnership reflects the shared values of each of our companies, which puts customers at the forefront, enabling them

to trust us with their IT requirements so that they can focus on growing their business. We are delighted to have NSC’s talented team of professionals join us as we continue to expand our footprint, services and industry leadership.”

This is the seventh acquisition since Logically’s inception in 1999 as it aspires to become one of the top 10 MSPs in the U.S. Logically is actively acquiring successful MSPs that are in sync with the company’s core values to help them run faster and more efficiently. With the NSC acquisition, Logically now has 1,300+ customers across the U.S. The company plans to continue its expansion in the coming months.

“It was an honor to represent Network Support Co. and its CEO Jim Kennedy, who founded the business 25 years ago,” said Abe Garver, FOCUS Managing Director and MSP Team Leader. “We were asked to accomplish a number of objectives in the transaction, and the one I’m most proud of is the cultural fit. Network Support has a high level of operational maturity thanks to Jim’s multiyear investment in proprietary software, which may prove to be valuable for all of Logically’s customers across the U.S.”

“Network Support’s thought leadership and Logically’s infrastructure capabilities create a unique combination that will provide a strong end-to-end offering for their clients,” added Evans Love, Principal at FOCUS Investment Banking. “We are pleased to have facilitated this transaction.”

## **About Network Support Co.**

Since 1996, [Network Support Co.](#) has delivered cutting-edge and cost-effective IT solutions to businesses on the East Coast and nationwide. The company’s goal is to give clients IT peace of mind. Its dedication to up-to-date technology coupled with its disciplined operations and 24/7 support allows it to proactively monitor each client’s IT environment and step in immediately as needed.

## **About Logically**

[Logically](#) is the leading MSP to small and midsize organizations. Since 1999 the company has made IT management easy and secure for hundreds of corporations, health care organizations, nonprofits and public sector agencies. Logically sets the standard for responsiveness and operational excellence for organizations seeking to augment their existing IT teams or outsource IT completely. OpLogic™, the company’s unique Intelligent MSP platform, cost-effectively amplifies customers’ competitiveness. Logically strategically implements and manages the right balance of mature and emerging information technologies that improve collaboration, security, cloud adoption, customer experiences, productivity and business results.

## **About FOCUS Investment Banking**

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.



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