

# FOCUS Investment Banking Represents Best Trash in its Recapitalization by Amberjack Capital Partners

*This announcement appears  
as a matter of record only.*



received an investment from

**AMBERJACK**  
CAPITAL PARTNERS

The undersigned initiated this transaction,  
assisted in the negotiations, and acted as  
financial advisor to Best Trash.

**FOCUS**  
Investment Banking

Washington, DC, (August 6, 2021) – FOCUS Investment Banking (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture and corporate finance services, announced today that [Best Trash](#), one of the largest privately-owned residential waste collection companies in the greater Houston area, has received an investment from [Amberjack Capital Partners](#) (“Amberjack”), a specialized private equity investor that partners with world class entrepreneurs, managers and business owners in the industrial, infrastructure, and environmental markets. FOCUS advised Best Trash in this transaction.

Best Trash provides trash and recycle pickup services to over 200,000 residential customers through 175 contracts with various Municipal Utility Districts and Homeowners Associations. The Best Trash owner-operators attribute the company’s phenomenal growth to its commitment to serving its customers and to the decades of experience in the solid waste industry brought by the entire team.

Richard & Matthew May remain owners of Best Trash and will continue to manage and operate the business. The Mays started Best Trash because they believed in the power of a local business to bring superior service to their city. They are proud to operate one of the fastest growing privately-owned residential waste removal companies in the greater Houston area.

Amberjack seeks to join forces with talented management teams to build high performing and innovative companies that create enduring value. Amberjack believes Best Trash is poised for sustainable

growth and looks forward to supporting the Mays and the Best Trash team in executing a transformative growth strategy.

“Our new investment partner will help us accelerate our growth and provide opportunity for our employees while continuing our tradition of first-class service to our customers,” stated Matthew May, Best Trash Co-Owner. “We were fortunate and are very pleased with the result and our new Houston-based partner, Amberjack Capital Partners.”

Richard May, Best Trash Co-Owner added, “FOCUS has been a great advisor to Best Trash throughout this process and we greatly appreciated their guidance and their knowledge in helping us identify the best partner for our company. We are very excited, and we look forward to continuing our journey with Amberjack.”

“Using FOCUS’ proprietary data base and knowledge of the waste/environmental services sector, Best Trash attracted keen investor interest from across the US and internationally,” stated Curt Karges, Managing Director and Industrials Team Leader at FOCUS. “Ultimately, a local firm, Amberjack Capital, was selected as the Mays’ new partner. Congratulations to them both!”

“It was a pleasure to be involved in a transaction between two outstanding companies that share a commitment to superior service,” added Jonathan Wilfong, Managing Director at FOCUS.

## About Best Trash

[Best Trash](#), in only 10 years, has become the largest privately-owned residential waste collection company in the Houston Metro Area. They provide trash and recycle pickup services to over 200,000 residential customers through 175 contracts with various Municipal Utility Districts and Homeowners Associations.

## About Amberjack Capital Partners

[Amberjack Capital Partners](#) is a specialized private equity investor that partners with world class entrepreneurs, managers and business owners in the industrial, infrastructure, and environmental markets. As active investors, it seeks to join forces with talented management teams to build high performing and innovative companies that create enduring value.

## About FOCUS Investment Banking

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.



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