

# FOCUS Investment Banking Represents Business Integra Technology Solutions in its Acquisition of Aquila Technology

*This announcement appears  
as a matter of record only.*



has acquired



a wholly owned subsidiary of

**Zensar**

The undersigned initiated this transaction,  
assisted in the negotiations, and acted as  
financial advisor to Business Integra.

**FOCUS**  
Investment Banking

Washington, DC, (April 2, 2021) – FOCUS Investment Banking (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture and corporate finance services, announced today that [Business Integra Technology Solutions](#) has acquired [Aquila Technology Corp.](#) from [Zensar Technologies Inc.](#) FOCUS represented Business Integra in this transaction.

Founded in 2001, Business Integra is an award-winning global provider of information technology services and solutions. Based in Bethesda, Maryland, the company has been recognized by Inc. magazine as one of the 500 fastest growing companies across both government and commercial sectors.

Based in Burlington, Massachusetts, Aquila provides information technology and consulting services to the U.S. Government and its contractors. The stake in Aquila Technology was held by Zensar Technologies Inc., the U.S. subsidiary of Zensar Technologies Limited, an India-based software and services company; Zensar is a unit of RPG Group, an Indian industrial and services conglomerate. Aquila Technology was acquired by Zensar in 2010.

“As Business Integra continues to build momentum, including expanding our customer base, advancing our national security strategies and further strengthening our leadership team, we are pleased to have Aquila join as the latest addition to our team,” said Prathiba Ramadoss,

Chief Executive Officer of Business Integra. “Aquila’s depth of expertise, including in the research and development of advanced technologies in partnership with Lincoln Laboratory and Draper, will be invaluable and help us optimize and execute our corporate strategy moving forward.”

“Acquisition interest in the national security space continues to be strong. Aquila’s acquisition is timely for Business Integra as it continues to invest in building a strong presence in the sector,” said Manan Shah, Managing Director and Government Aerospace & Defense Team Co-Leader at FOCUS.

## About Business Integra Technology Solutions

[Business Integra Technology Solutions](#) is an award-winning certified woman-owned business, a Certified Minority Business Enterprise (MBE), and an Inc. 500-recognized global provider of information technology, cybersecurity, aeronautic engineering, scientific solutions, and mission support services. Founded in 2001 and headquartered in Bethesda, Maryland, BI has more than 400 employees primarily serving civilian and military agencies within the U.S. Government. For more information visit <https://www.businessintegra.com/>.

## About Aquila Technology

[Aquila Technology](#) provides IT and engineering support, including services in support of data centers, networks and security, as well as providing implementation and maintenance for technology design programs. Aquila’s commercial and government clients manage a vast portfolio of programs, many of which directly impact national security and defense-related efforts. Aquila’s industry partners and customers include the U.S. Department of Defense, Federally Funded Research and Development Centers (FFRDCs), and other government agencies. For more information visit <https://aquila.technology/>.

## About Zensar Technologies

[Zensar Technologies](#) is a leading digital solutions and technology services company that specializes in partnering with global organizations across industries. Backed by a strong track record of innovation, credible investment in digital solutions, and commitment to client success, Zensar is uniquely positioned to help clients run their businesses efficiently, help in their legacy transformation, and plan for business expansion and growth through innovative and digital ways. For more information visit [www.zensar.com](http://www.zensar.com).

## About FOCUS Investment Banking

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction to the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.



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