# FOCUS Investment Banking Represents SKT in its Sale of Adelos, Inc. to Digital Force Technologies





FOCUS Investment Banking Washington, DC, (January 11, 2021) – FOCUS Investment Banking ("FOCUS"), a national middle market investment banking firm providing merger, acquisition, divestiture and corporate finance services, announced today that <u>Adelos, Inc.</u>, a fiber-optic sensor development company majority owned by <u>S&K Technologies Inc. (SKT</u>), both Montana-based corporations, has been sold to Digital Force Technologies (DFT). FOCUS advised SKT in the transaction.

"When the decision was made to find a buyer for Adelos, FOCUS Investment Bankers immediately came to mind," said Dr. Alex Philp, Founder and President of Adelos. "The FOCUS team took the time to thoroughly understand a complex company with significant intellectual property. They positioned Adelos well into the marketplace and were relentless in finding the right buyer. Focus coordinated and adapted to changing business conditions over the course of six months to complete the transaction. They took an advanced technology company in the defense space and were able to monetize the opportunity for our owner and the buyer, managing various deal dynamics effectively. I would come back to FOCUS in the future to manage additional transactions."

"The acquisition of Adelos by DFT is a win-win for all parties," said Chad Cottet, CEO of S&K Technologies. "DFT will provide a great platform for Adelos's Phosonic sensor system and will ensure that Adelos's technology and intellectual property continue to serve our national security."

## **About FOCUS Investment Banking**

With more than three decades of experience, <u>FOCUS Investment Banking</u> is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction to the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit <u>www.focusbankers.com</u>.

#### About Adelos, Inc.

<u>Adelos, Inc.</u> is a fiber-optic sensor development company based in Polson, Montana. The company has teamed with highly specialized groups at the U.S. Navy, Idaho National Lab, and Department of Defense to develop surveillance and monitoring technology used around the world. Adelos systems leverage technology originally developed by the U.S. Navy and are used in a diverse range of applications. The Adelos portfolio of sensor systems and intellectual property offers dynamic capability for customers and business partners.

### About S&K Technologies

<u>S&K Technologies, Inc.</u> was formed in 1999 with a vision to become one of the preeminent professional services firms in the country and to provide opportunity and prosperity to the people of the Confederated Salish and Kootenai Tribes (CSKT). Since its inception, the S&K Technologies, Inc. enterprise has grown into a family of ten subsidiary companies that support federal and commercial customers around the world. As a wholly-owned corporation of the CSKT of the Flathead Nation, S&K Technologies is part of an extensive economic development plan established by tribal leadership. S&K Technologies is headquartered on the Flathead Reservation in St. Ignatius, Montana, with multiple operating locations throughout the U.S. and Saudi Arabia.

#### **About Digital Force Technologies**

Digital Force Technologies was founded in 2000 to provide advanced surveillance and sensor solutions to critical U.S. Government and military customers. In the ensuing 20 years, the company's capabilities have grown to support numerous applications of sensor and surveillance technologies in critical government agencies. DFT is known for its differentiated products, sensor integration and AI-enabled equipment that supports the Nation's most critical missions. DFT recently entered into a strategic partnership with <u>DC Capital Partners</u>, a Washington, D.C.-based private equity firm that makes control equity investments in middle market companies that provide differentiated and innovative services and solutions in the Government and Engineering and Consulting Services markets.

For more information, please contact: Leah White leah.white@focusbankers.com Mobile: 724 448 6180



Eric Oganesoff Managing Director and Supply Chain Team Leader Government, Aerospace and Defense Team eric.oganesoff@focusbankers.com Direct: 202.470.1969 Mobile: 301.509.8660



Craig Ladkin Managing Director Advanced Manufacturing and Automation Team <u>craig.ladkin@focusbankers.com</u> Mobile: 541.390.5005

<u>www.focusbankers.com</u> | Atlanta | Los Angeles Metro | Washington, DC Metro <u>Copyright © 2020 FO</u>CUS Investment Banking, All rights reserved.