



VfD TECHNOLOGIES CASE STUDY

Subsidiaries of VfD Technologies have been acquired by ARCH Global Precision

PROCESS

FOCUS previously assisted VfD in its acquisition of Isimac Manufacturing Company, Inc. After working with FOCUS to evaluate various strategic and financial options, VfD determined that the best fit for its precision machining subsidiaries – Wilsey Tool Company, Inc., Isimac Manufacturing Company, Inc. and Choice Precision, Inc. – was a strategic sale, resulting in our arranging the combination with the ARCH Medical Solutions Company (“AMS”) division of ARCH Global Precision. Each of the VfD subsidiaries specializes in precision contract manufacturing for the medical device industry, with added expertise in machining robotic end-effectors for specialty robotics and factory automation applications.

RESULTS

The new acquisitions enhance AMS’s strong existing base of operations as an industry-leading supplier known for growth and scale in the medical products market. With our team’s deep knowledge and understanding of the precision machining industry, we were able to introduce ARCH to VfD’s subsidiaries making it clear this was the perfect fit. We were also able to support VfD’s value creation efforts. Our team’s approach to the buy-side assignment helped us to locate numerous qualified prospects making this transaction a successful one.

NEXT STEPS

FOCUS Investment Bankers offers an investment banking process designed to deliver great outcomes to clients embarking on the most important and complex transactions of their lives.

To learn more about our Advanced Manufacturing investment banking services or to discuss your specific situation with no obligation please feel free to call:

John Slater
Managing Director and
Advanced Manufacturing Team Leader
Direct: 901-230-5062

We are happy to share our knowledge and help you understand your options. All conversations are strictly confidential.

AT A GLANCE

VfD Technologies

- Technology intensive manufacturer
- Headquartered in Bethlehem, PA
- Grounded in engineering, design, and state-of-the-art process technology
- Machining for medical device, automation and robotics

ARCH Global Precision

- Jordan Company platform
- Based in metro Detroit
- Manufactures high-quality cutting tools and medical instruments and implants
- Serves the medical, surgical robotics and progressive industrial markets



“FOCUS exhibited a deep understanding of the precision machining industry as they introduced us to numerous candidates of interest before locating Isimac, the perfect fit for our targeted medical device focus.”

Beth Rothwell

COO at VfD and continuing President of ARCH Medical Solutions