

Specialty

ENT & Allergy

Focus

Q2 2021 Acquisition Activity and Outlook

Quiet Quarter for ENT & Allergy Practice Acquisitions. Expect Increasing Opportunity for Large Practice Sellers

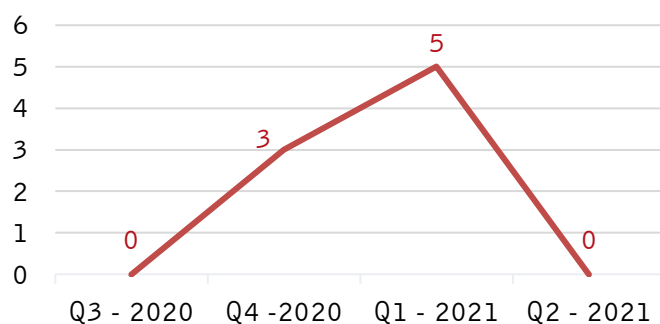
Although we did not track any reported transactions in Q2, the first half of 2021 delivered three reported ENT practice acquisitions. Notably, Audax Private Equity formally named their portfolio company, Elevate ENT, and expanded the platform into Texas with the major acquisition of Texas ENT Specialists (TENTS), which includes thirty physicians serving the Texas Gulf Coast. TENTS joins the fifty-five physicians from South Florida ENT Associates in partnership with Elevate ENT.

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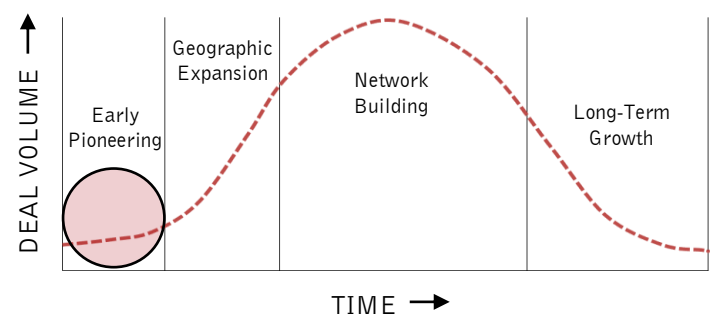
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While the summer months of Q3 often experience a seasonal decrease in M&A activity, we expect an uptick in ENT practice closings in the final three months of the year. With a potential capital gains increase on the horizon, both buyers and sellers will work hard to close deals in 2021.

12-Month Quarterly Acquisition Trend



PE Consolidation Lifecycle Positioning



Notable Deals in the First Half of 2021

Buyer	Practice	State	MDs	Date
ENT Partners	Maryland ENT Center	MD	3	2/2/21
Elevate ENT	Texas ENR Specialists	TX	30	1/12/21
ENT Partners	Arlington ENT	IL	1	1/11/21

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